

## Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 CIAE-00 PM-05 INR-10 L-03 ACDA-12  
NSAE-00 PA-01 SS-15 SP-02 ICA-11 TRSE-00 NSC-05  
EB-08 COME-00 OMB-01 /086 W  
-----004121 201735Z /50

P 201649Z JUN 78  
FM USMISSION USNATO  
TO SECSTATE WASHDC PRIORITY 2413  
SECDEF WASHDC PRIORITY  
INFO ALL NATO CAPITALS

C O N F I D E N T I A L SECTION 01 OF 02 USNATO 06224

E.O. 11652: GDS  
TAGS: OCON, NATO, MILI  
SUBJECT: TRANSATLANTIC DIALOG (TAD)

REF: STATE 150250, 132253ZJUN78

SUMMARY: IEPG HAS AGREED THE TAD MEETING OF 28,  
29 JUNE 1978, IN ORDER TO HEAR NORTH AMERICAN  
PROPOSALS. IEPG REP CAMPANA REITERATED THAT  
IEPG WILL BE UNABLE TO RESPOND BECAUSE THEY HAVE  
NOT HAD ADEQUATE OPPORTUNITY TO REVIEW PROPOSALS  
IN CAPITALS. SUBSEQUENT DISCUSSION WITH UK NADREP,  
WHO ATTENDED BONN MEETING OF PANEL III, WAS MORE  
OPTIMISTIC. ACTION REQUESTED: WASHINGTON GUIDANCE.  
END SUMMARY.

1. US NADREP CALLED ON IT NADREP CAMPANA FOR  
DEBRIEF OF IEPG PANEL III MEETING IN BONN.  
CAMPANA SAID GROUP DISCUSSED THE PAPERS ON GROUPS  
2 AND 3 BUT WOULD BE UNABLE TO GIVE ANY DECISION  
AT TAD MEETING. HE STRESSED NEED FOR NORTH  
AMERICANS TO PROVIDE ADVANCE PAPER ON WEAPONS  
PROJECTS FOR IEPG TO REVIEW BEFORE TAD MEETING.  
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2. CAMPANA HAS SCHEDULED A MEETING OF IEPG  
REPRESENTATIVES IN BRUSSELS ON 27 JUNE TO GIVE  
THEM ANOTHER OPPORTUNITY TO COME TO AGREEMENT ON  
POSITIONS BEFORE TAD MEETING.

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3. US NADREP CALLED UPON UK NADREP KNIGHT FOR

ANOTHER VIEW OF BONN MEETING. KNIGHT WAS MORE UPBEAT SAYING THE MEETING IN BONN WAS LIVELY. THERE WAS CONSIDERABLE SUPPORT FOR NORTH AMERICAN PROPOSAL FOR GROUP TWO ON RATIONALIZATION OF R&D, ESPECIALLY BY DUTCH NADREP. MOST BELIEVE THAT THIS SORT OF WORK CAN ONLY TAKE PLACE AT DEPUTY NAD LEVEL, REINFORCED BY NATIONAL EXPERTS UNTIL GENERAL AGREEMENT ON PROJECTS IS REACHED, AT WHICH POINT LOWER LEVEL EXPERTS WOULD WORK DETAILS, POSSIBLY IN EXISTING ARMAMENTS GROUPS.

4. KNIGHT WENT ON TO SAY IEPG QUESTIONED WORDING OF SECOND SENTENCE OF NINTH PARAGRAPH OF PAPER ON GROUP 2, REF A. QUOTE. THE US AND CANADA, FOR EXAMPLE, COULD INDICATE THOSE SYSTEMS WHICH WOULD BE AVAILABLE FOR COPRODUCTION, LICENSED PRODUCTION BY IEPG COUNTRIES. UNQUOTE. THEY SEE THIS WORKING BOTH WAYS AND DO NOT ENVISION EUROPEANS AS ONLY SUBCONTRACTORS.

5. COMMENT: MISSION BELIVES THERE IS CONSIDERABLE MERIT IN AN ARMAMENTS DEVELOPMENT PROGRAM WHICH WOULD INCORPORATE EUROPEAN-NORTH AMERICAN CODEVELOPMENT WITH PARALLEL PRODUCTION ON BOTH SIDES OF ATLANTIC. THIS CONFIDENTIAL

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WOULD ELIMINATE LICENSING FEES, NOT INVENTED-HERE SYNDROME, DIVERGENCE OF CONFIGURATION (SUCH AS ON ROLAND). IT WOULD PROVIDE JOBS ON BOTH SIDES OF ATLANTIC, MAINTAIN A SECOND SOURCE TO KEEP CONTRACTORS COSTS WITHIN REASON, ELIMINATE US INDUSTRY FEARS OF LOST BUSINESS, MAINTAIN EUROPEAN'S R&D BASE AT A SLIGHTLY LOWER LEVEL WHILE INFUSING TECHNOLOGY AT THE WORKING LEVEL. ALTHOUGH NOT ALL PROJECTS COULD WORK IN THIS WAY, A LARGER PROGRAM SHOULD BE ECONOMICAL. END COMMENT.

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6. NETHERLANDS NADREP RAISED QUESTION OF ECONOMIST ARTICLE OF 3 JUNE IN BONN MEETING. AFTER SOME DISCUSSION GERMANS INVITED FRG NAD EBERHARD, TO EXPLAIN. EBERHARD STATED THAT US HAD APPROACHED FRG, UK, AND FRANCE WITH IDEA OF FAMILY OF WEAPONS AS A MEANS OF RATIONALIZING ARMAMENTS. HE TOLD GROUP THAT THIS CONCEPT IS BEING EXPLORED BUT NO FINAL ARRANGEMENTS HAVE BEEN AGREED. THIS SEEMED TO SATISFY GROUP FOR THE TIME BEING. WE WOULD NOT BE SURPRISED IF QUESTION IS RAISED IN TAD MEETING.

7. KNIGHT CONCLUDED BY SAYING THERE IS PRESSURE WITHIN IEPG TO MAKE PROGRESS AND QUIT DWELLING ON PROCEDURAL NITPICS. MANY IN IEPG VIEW TAD AS AN OPPORTUNITY TO MAKE REAL PROGRESS AND DO NOT WANT TO LOSE IT. THEY FEAR IEPG WILL BE VIEWED AS A BUREAUCRATIC NIGHTMARE, INCAPABLE OF ACTION. THERE WAS EVEN OPEN DISCUSSION OF RETURN TO EUROGROUP. APPARENTLY THEY ARE PUTTING HEAT ON THE FRENCH TO COOPERATE.

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C O N F I D E N T I A L SECTION 02 OF 02 USNATO 06224

8. CANADIANS HAVE AGREED TO US PAPERS ON GROUPS 2 AND 3 AND THEY HAVE BEEN FORMALLY TRANSMITTED TO ITALIANS FOR IEPG.

9. US MISSION WILL BE HAPPY TO HOST BILATERAL WITH CANADIANS AFTERNOON OF 27 JUNE, IF DESIRED. ANY CLARIFICATION OF US INTENTIONS ON WEAPONS PROJECTS WILL BE USEFUL BACKGROUND FOR US NADREP AND SATISFY IEPG REQUEST. ACTION REQUESTED: WASHINGTON GUIDANCE BY 23 JUNE.

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## Message Attributes

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**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
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**Decaption Date:** 01 jan 1960  
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**Review Markings:**  
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